



ADDENDUM NO. 1
CLASSROOM TECHNOLOGY ON-CALL SERVICES
TU-1042

February 16, 2010

Ladies and Gentlemen:

Procurement

Towson University
8000 York Road
Towson, MD 21252-0001

t. 410 704-2171
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The purpose of this addendum is to clarify certain portions of the above-referenced project with all prospective Bidders.

CLARIFICATION:

- Revised Bid Form attached in a separate excel file. (*TU-1042 AV Bid Form R1.xls*)
- Bid Due Date has been changed to **March 4, 2010, 2:00 PM, Room 408.**

QUESTIONS:

Q1. Specifically, there are two Extron items listed, the Extron Cable Cubby 800 and The Extron TLP 350.

There are different versions of both of these items, depending on the finish that is selected, and there is a significant difference in pricing, depending on which finish is selected.

Does the University want a Black Anodized surface or a Brushed Aluminum finish?

A1. Black Anodized surface.

Q2. There are several pieces of equipment that are closeout items or have been discontinued. Please clarify how substitutions for this discontinued and end-of-life equipment are to be entered into spreadsheet since it cannot be altered. List of equipment:

- a. Kramer VP-222 (closeout item)
- b. LG Model V194H (discontinued)
- c. Sony BDP350 (discontinued)

**A2. a. please substitute Kramer VP222K
b. please substitute LG RC897T
c. please substitute Sony BDP-S560**

Q3. Please clarify whether the bid should include taxes in unit pricing.

A3. Towson University is tax exempt. Please see Exhibit A paragraph 30.

Q4. The Altinex model # SQ46361A cannot be found. Please clarify whether this is a quote or a model number. If it is a quote that we would not have access to, please clarify what connectors are needed on the Tilt'n'Plug device.

A4. This is a custom device. Please include: two (2) AC outlets, USB 2.0, RCA, VGA with audio, Cat 5e

Q5. Wiring Diagram – Section IV – Cabling F (page 10 of 16) –
What format do you want the cabling diagram?

A5. A PDF file that Towson University may open, read and print.

Q6. Will existing source code for both the Extron Systems and the Crestron Systems be provided to the awarded vendor?

A6. The existing source code will be made available to the awarded vendor.

Q7. If our vendor agreement with a Manufacturer precludes us from selling a competitor's product, specifically the interactive products requested on the bid, can we leave the item as a no bid item or will the bid then be tossed?

A7. The Promethean Interactive Whiteboard will be provided by TU as owner furnished equipment and is deleted from the Bid Form. All items on the revised Bid Form must be bid.

Q8. The NEC flat panels listed are being discontinued. Please note they will no longer be offering a 57" flat panel.

LCD5220-AV & AVT - 52 "monitor will transition into the P521 & P521-AVT - 52" monitor in March 2010

LCD5710-2-AV - 57" monitor will transition into the P551 & P551-AVT - 55" monitor in late May/ June 2010

A8. The Manufacturer's substitutions are acceptable and the Bid Form has been changed.

Q9. The Kramer VP200N and VP222 are both being phased out and replaced with units with broader Bandwidth. The new models are VP200K and VP222K.

A9. The Manufacturer's substitutions are acceptable and the Bid Form has been changed.

Q10. The LG V194H has been discontinued. The suggested replacement is the LG RC897T. This also has the ability to record on the DVD side.

A10. The Manufacturer's substitutions are acceptable and the Bid Form has been changed.

Q11. The Peerless PRS-UNV is listed on the equipment form. The PRG-UNV enables better precision when aligning the projector image to the screen. It is an upgraded model. I am requesting authorization for the substitute.

A11. The Bid Form has been changed. PRS-UNV has been replaced with PRG-UNV.

Q12. Epson PowerLite ProZ8000 WU – This projector comes without a lens, there are several different versions of lenses, which must be specified separately. The most common configuration is with the Standard lens. Is there a specific lens required?

A12. The standard lens.

Q13. The Altinex Tilt n' Pop – there are several different versions, with different configurations. Can you provide a more specific model number or description?

A13. This is a custom device. Please include: two (2) AC outlets, USB 2.0, RCA, VGA with audio, Cat 5e



Q14. The Promethian Active Board 2 -
Is the correct part Number ActivBoard + 2?
Do you want FIXED or Adjustable?
What size board should be quoted – 78”
87”
95”

A14. The Promethian Active Board 2 is deleted from the Bid Form and will be provided if needed as owner furnished equipment.

Q15. LG model V194H VHS/DVD player
Discontinued – LG is recommending the following, is it ok to change?
RC897T

A15. Yes, the Bid Form has been changed.

Q16. Sony model BDP350 has been superseded for some time. The current model is BDPS560, ok to change?

A16. Yes, the Bid Form has been changed.

Q17. The Crestron TPS-12L has been discontinued. The recommended replacement is the V12-WALL. Will Towson University accept this as a suitable replacement?

A17. Yes, it is acceptable and the Bid Form has been changed.

Q18. On the parts list, the Da-Lite 54” X 96” Cosmopolitan Electrol screen is listed as part # 92470. The correct part # for a 54” x 96” Cosmopolitan Electrol screen is 94270. Please confirm.

A18. Yes, you are correct. The correct part # is 94270.

Q19. The Belkin F1DS104T KVM switch has been discontinued. The recommended replacement is the Belkin F1DS104J. Will Towson University accept this as a suitable replacement?

A19. Yes, it is acceptable and the Bid Form has been changed.

Q20. The LG-V194H VHS/DVD player has been discontinued. The industry no longer manufactures analog DVD/VHS players. Can this be removed from the bid?

A20. The LG RC897T has been substituted.

Q21. Sony BDP-S350 has been discontinued. Will Towson University accept the Panasonic DMP-BD60K as a substitute?

A21. The Sony BDP-S560 replaces the BDP-S350 on the Bid Form. We will

accept the Panasonic DMP-BD60K as an alternate. Please indicate on the Bid Form if quoting the approved alternate.

All addenda will be incorporated into the final contract documents and will be binding on all vendors responding to this solicitation. Each vendor submitting a bid/proposal must acknowledge receipt of all addenda by completing and forwarding Exhibit K (included in the bid package) with the bid response; failure to acknowledge addenda may result in bid/proposal rejection.

If you have any questions regarding this addendum, please contact me at (410) 704-2048 or email me at cwettersten@towson.edu.

Sincerely,



Carol Wettersten
Procurement Officer Representative

CW:ar

Attachment: Revised Bid Form (*TU-1042 AV Bid Form R1.xls*)